

Table 2-12. Estimated Cost Breakdown – Current and Alternative Metals

5¢	Annualized Volume	Weight (grams)	Metal Cost	Metal + Supplier Fab + USM Direct Production	USM O/H+ G&A + Distribution	Total Unit Cost	% Savings	Savings Compared to YTD FY-14 5¢ through March 2014 984 M Coins	Notes
FY13 5¢ 1,123 M Coins		5.00	\$0.0530	\$ 0.0662	\$ 0.0279	\$ 0.0941		\$ -	a
FY14 5¢ (75-25) -->3/31/14 492M coins	984 M	5.00	\$0.0421	\$ 0.0539	\$ 0.0248	\$ 0.0787	-16.4%	\$ 15,189,203	b
80-20Cu-Ni Solid		4.96	\$0.0388	\$ 0.0507	\$ 0.0248	\$ 0.0754	-4.1%	\$ 3,211,103	e
Multi-Ply plated steel (p)		4.37	\$0.0281	\$ 0.0302	\$ 0.0248	\$ 0.0550	-30.1%	\$ 23,335,468	q
3XX Stainless steel (s)		4.46	\$0.0211	\$ 0.0335	\$ 0.0248	\$ 0.0583	-25.9%	\$ 20,097,771	e
Nickel plated steel (p)		4.40	\$0.0342	\$ 0.0363	\$ 0.0248	\$ 0.0611	-22.3%	\$ 17,310,451	q
CPZ (p) 8 µm		4.06	\$0.0094	\$ 0.0191	\$ 0.0248	\$ 0.0439	-44.2%	\$ 34,254,534	q
Tin plated CPZ (p)		4.10	\$0.0197	\$ 0.0218	\$ 0.0248	\$ 0.0466	-40.8%	\$ 31,614,856	q
10¢	Annual Volume	Weight (grams)	Metal Cost	Metal + Supplier Fab + USM Direct Production	USM O/H+ G&A + Distribution	Total Unit Cost	% Savings	Savings Compared to YTD FY-14 10¢ through March 2014 1,650 M Coins	Notes
FY13 10¢		2.27	\$0.0204	\$ 0.0307	\$ 0.0149	\$ 0.0456		\$ -	a
FY14 10¢ (92-8) -->3/31/14 825M coins	1,650 M		\$0.0169	\$ 0.0267	\$ 0.0140	\$ 0.0407	-10.7%	\$ 8,027,772	b
80-20 Cu-Ni Clad		2.27	\$0.0165	\$ 0.0262	\$ 0.0140	\$ 0.0403	-1.2%	\$ 791,839	e
Multi-Ply plated steel (p)		2.00	\$0.0217	\$ 0.0231	\$ 0.0140	\$ 0.0371	-8.9%	\$ 5,956,892	e
Nickel plated steel (p)		2.00	\$0.0225	\$ 0.0238	\$ 0.0140	\$ 0.0379	-7.0%	\$ 4,735,956	e
25¢	Annual Volume	Weight (grams)	Metal Cost	Metal + Supplier Fab + USM Direct Production	USM O/H+ G&A + Distribution	Total Unit Cost	% Savings	Savings Compared to YTD FY-14 25¢ through March 2014 1,062 M Coins	Notes
FY13 25¢ 1,062 M Coins		5.67	\$0.0465	\$ 0.0714	\$ 0.0336	\$ 0.1050		\$ -	a
FY14 25¢ (92-8) -->3/31/14 592.2M coins	1,062 M	5.67	\$0.0408	\$ 0.0631	\$ 0.0281	\$ 0.0912	-13.2%	\$ 14,715,198	b
80-20 Cu-Ni Clad		5.66	\$0.0396	\$ 0.0619	\$ 0.0281	\$ 0.0900	-1.3%	\$ 1,252,998	e
Multi-Ply plated steel (p)		5.03	\$0.0346	\$ 0.0370	\$ 0.0281	\$ 0.0651	-28.6%	\$ 27,718,074	q
Nickel plated steel (p)		5.03	\$0.0371	\$ 0.0395	\$ 0.0281	\$ 0.0676	-25.8%	\$ 25,020,594	q
Tin plated CPZ (p)		4.54	\$0.0379	\$ 0.0403	\$ 0.0281	\$ 0.0684	-25.0%	\$ 24,171,079	q

Notes:

- a = FY13 Actuals
- b = FY2014 10/1/13-3/31/14
- e = Estimate
- q = Supplier quote

Key:

- (cs)=clad strip
- (p)=plated
- (s)=strip
- Green=seamless alternative and Red=cancelled alternative

Assumptions:

- > FY13 unit cost data is from FY13 Annual Report
- > US Mint Production, G&A, and distribution costs are FY14 YTD through March
- > Volumes are annualized FY14 (YTD through March) volumes.
- > Savings are calculated based on FY14 YTD through March total unit costs and volumes

